

WHY ACS?



**OUR GOAL:**

to make lives better.

# WHO WE ARE

“

ACS is the kind of company that strives to be your partner. They make every effort to learn how your business operates so that they can not only make the proper recommendations, but also promptly support your needs in times of crisis. It is a pleasure to call ACS our business partner.

”

- Key Cooperative

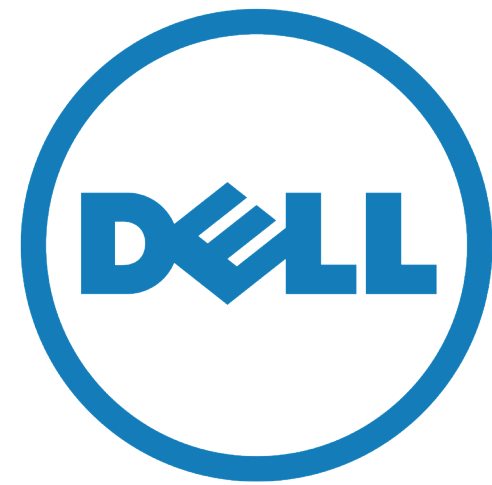
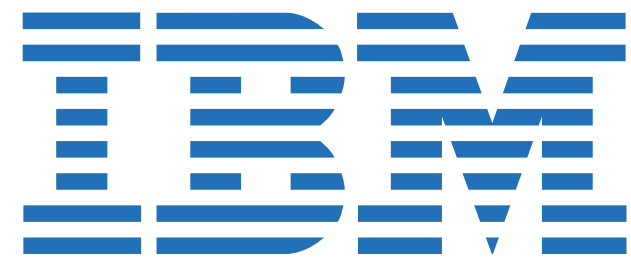


# ABOUT US

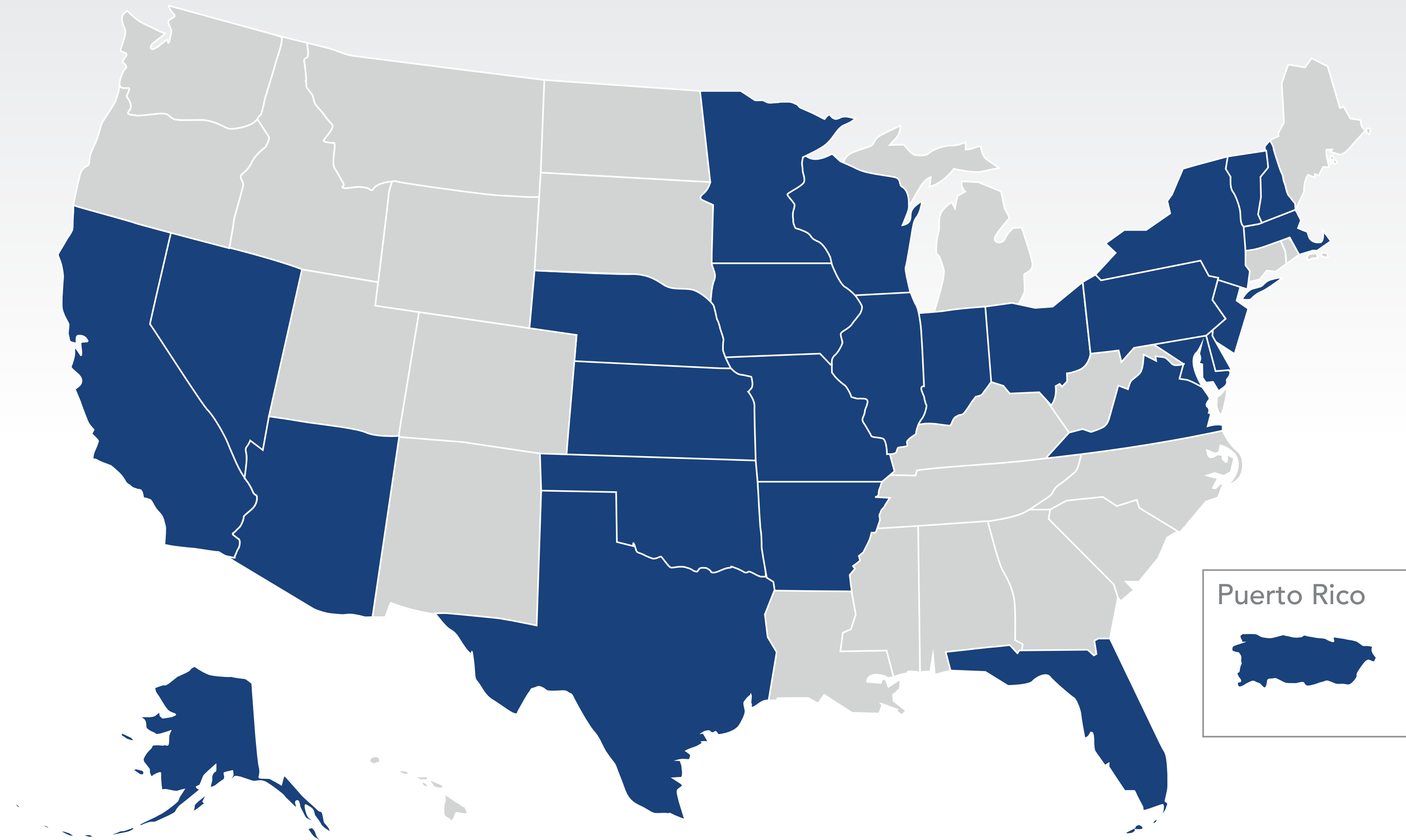


*An EOS-run company*

KEY  
PARTNERSHIPS



# ACS CLIENTS WORLDWIDE



1

# WHY CHOOSE ACS?



## CLIENT-FOCUSED



- **FARMERS COOPERATIVE SOCIETY**
- "ACS is a true partner. Their focus is on our needs, not on trying to sell us product."



- **HOUSBY MACK**
- "ACS listens and pays careful attention to what we need."

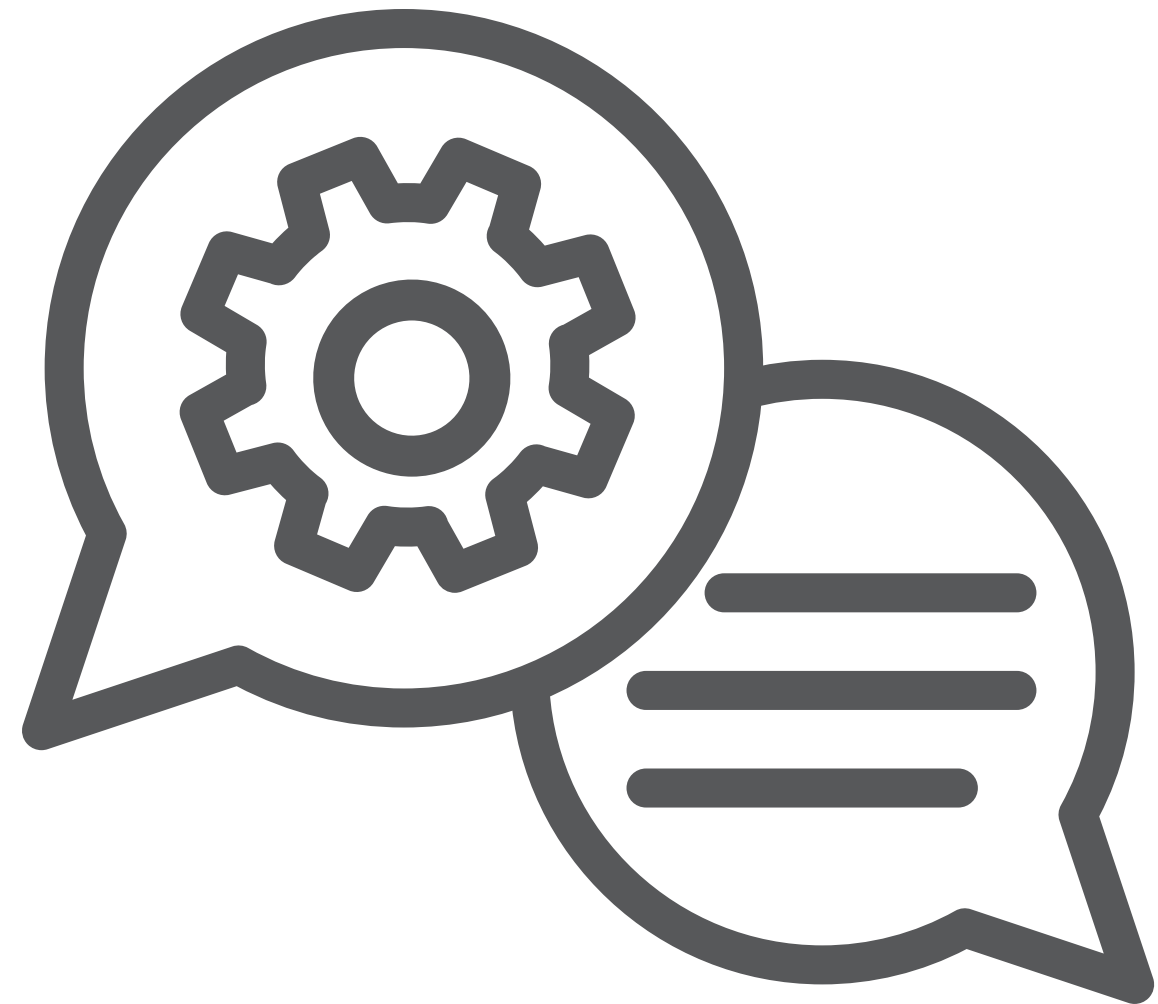


- **STELLAR INDUSTRIES**
- "ACS' knowledgeable team of engineers provides the reassurance that the focus is on partnering, not sales."



- **UROLOGY CENTER OF IOWA**
- "ACS fully understands our business needs and advises us accordingly."





**QUICK AND  
KNOWLEDGEABLE  
SUPPORT**



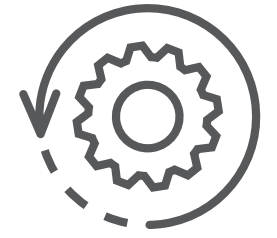
### **BRICK GENTRY**

"Excellent support  
response time"  
"Live person always  
answers phone"



### **ALL-STATE INDUSTRIES**

"Fast and  
knowledgable  
support"



### **NEW COOPERATIVE**

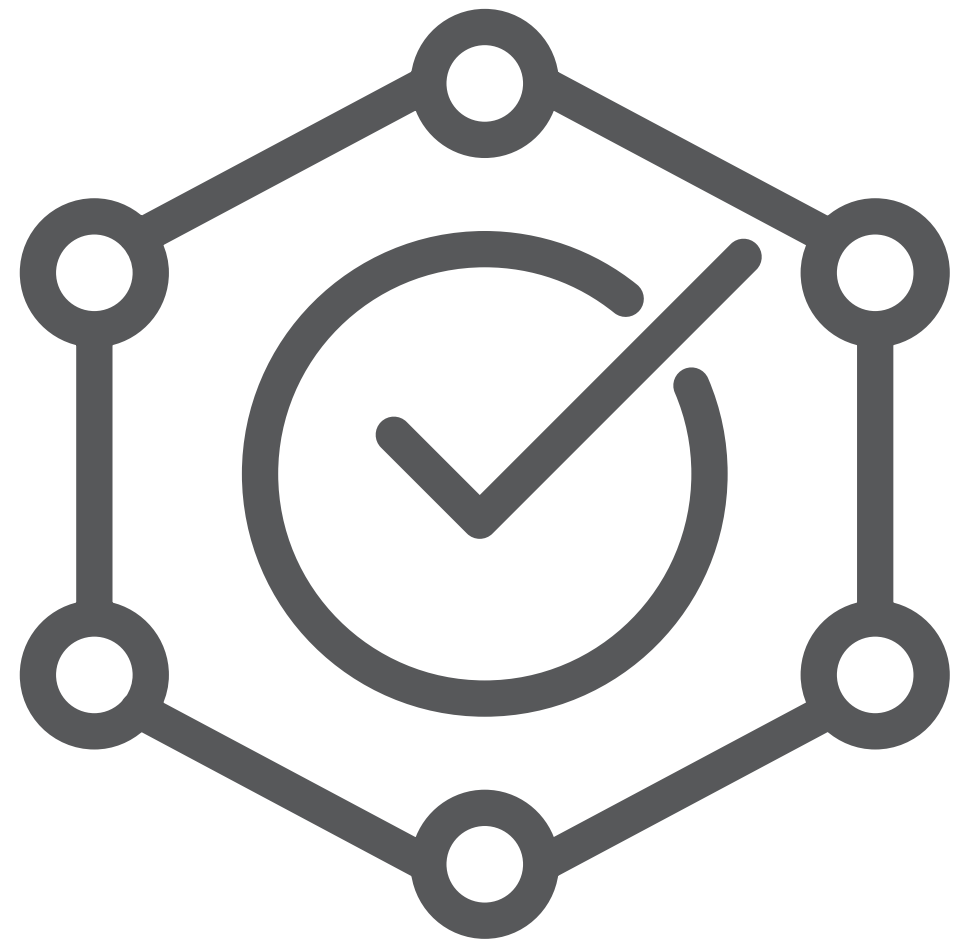
"Deep  
engineering  
expertise"

**16**

Divisional Engineers  
Average Years of  
Experience



# 3



## LIVE OUR CORE VALUES

# WHY CHOOSE ACS?

### PASSION

**The Equity:** "ACS is an invaluable extension of our team."

### RESPECT

**Iowa Family Services:** "ACS is a company we can trust to look out for our best interests."

### DYNAMIC

**Solar Transport:** "The ACS partnership is crucial for us to continue to improve as a company."

### LEADERSHIP

**Co-Alliance:** "ACS has a full, complete understanding of our business goals."



# INDUSTRY EXPERTISE



Agriculture

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Finance and Banking

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Healthcare and Senior Living

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Transportation, Distribution, Logistics

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## OUR PROMISE

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Technology is complex. ACS will serve as your holistic technology partner, helping you navigate any technology decision, all with your business goals in mind.

## OUR GUARANTEE

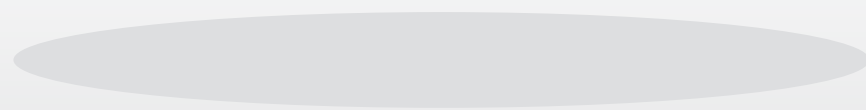
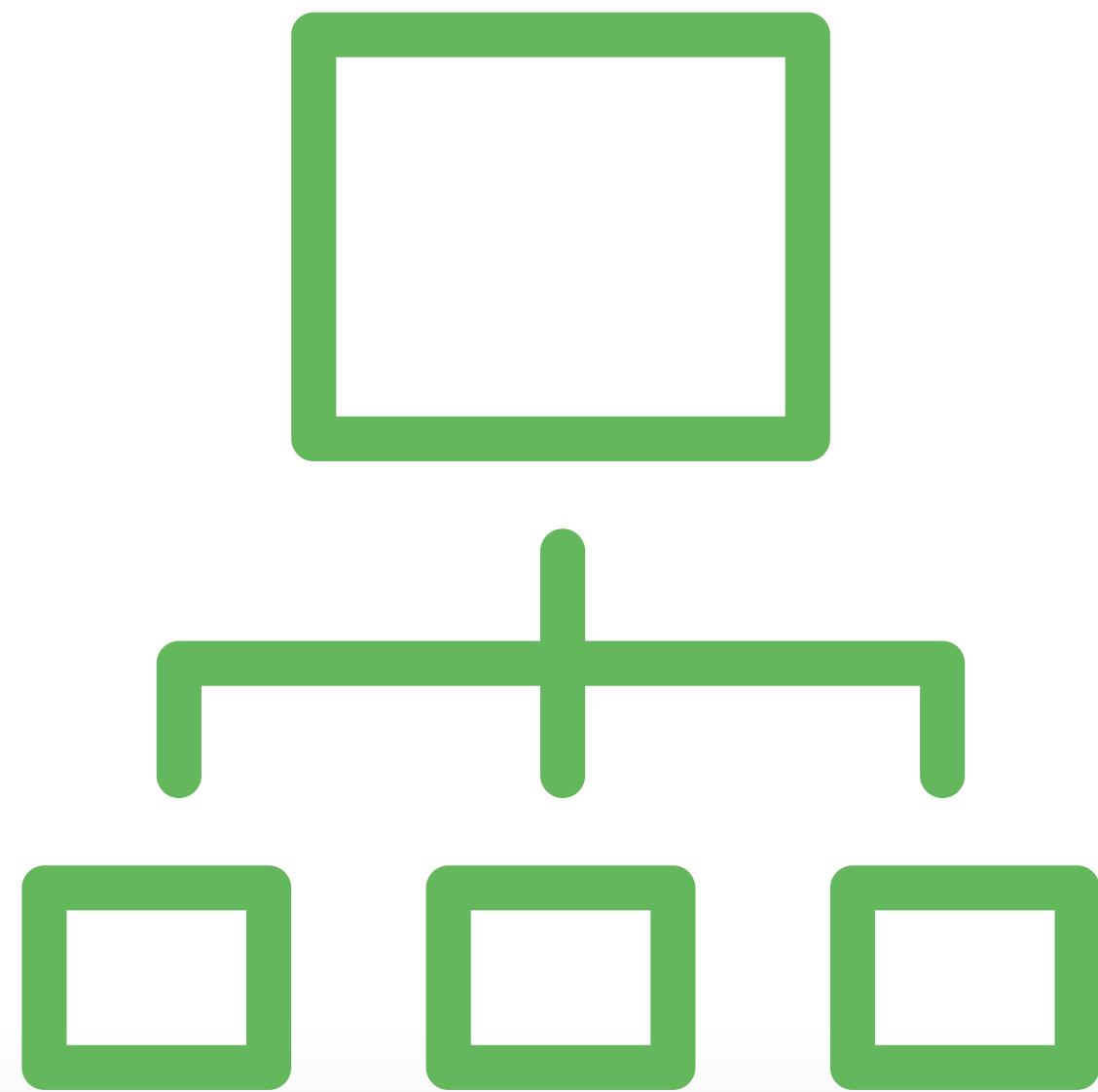
We will provide accurate services scopes of work or the difference is on us.

# MANAGED SERVICES



- .....> ● Real-Time Monitoring
- .....> ● Proactive Reporting
- .....> ● Capacity Planning
- .....> ● 24x7 Helpdesk Support
- .....> ● Regular scheduled updates

# APPLICATION DEVELOPMENT



- .....> ● Data Visualization
- .....> ● Analytics & Business Intelligence
- .....> ● Custom Integrations
- .....> ● Sharepoint Custom Development
- .....> ● Business Process Optimization

# STORAGE & VIRTUALIZATION



- .....> ● Storage Performance Optimization
- .....> ● Desktop & Storage Virtualization
- .....> ● Disaster Recovery Testing & Planning
- .....> ● Cloud Backup Hosting

# IBM POWER SYSTEMS



- .....> • System Management & Monitoring
- .....> • Implementation
- .....> • Solutions & Support
- .....> • Recovery & Data Protection
- .....> • iSeries, AIX, Linux, Windows

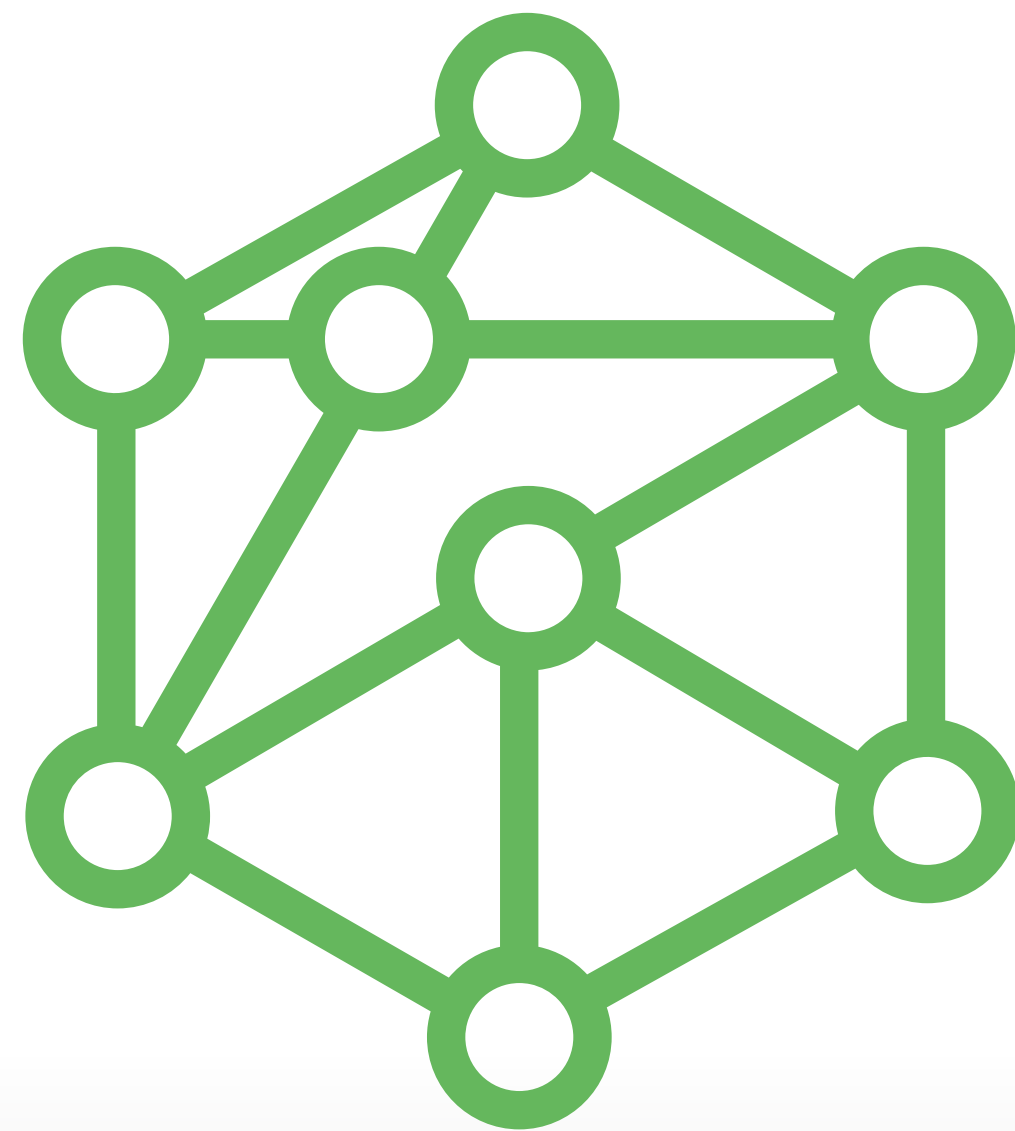
# MAINTENANCE & CONTRACT RENEWALS



- License, maintenance, and contract monitoring
- Proactive quoting and invoicing
- Collaborative approach with Client Executives
- Allows for accurate financial forecasting



# NETWORK INFRASTRUCTURE



- .....> ● Assessments, design and architecture
- .....> ● Maintenance and support
- .....> ● Communication connectivity and unified communications
- .....> ● Firewall configuration and threat management

# CYBERSECURITY



- .....> ● Security Roadmap Execution
- .....> ● Security Lifecycle Management
- .....> ● Risk Mitigation
- .....> ● Vulnerability Management
- .....> ● Secure Hybrid Workforce

# ASSESSING YOUR CYBERSECURITY POSTURE

## BUSINESS CONTINUITY PLAN



## DISASTER RECOVERY PLAN



## INCIDENT RESPONSE PLAN



A SECURITY BREACH OR INCIDENT ISN'T AN IF, IT'S A **WHEN**.

# QUESTIONS?

[acsltd.com](http://acsltd.com)

